

**KATRIN®**

# Giving System 800 the thumbs up!



Metsä Tissue Ltd.  
Walton Reach, 28 Manor Road  
Walton on Thames, Surrey  
KT12 2PF, UK  
Tel. +44 (0) 845 601 8266  
Fax. +44 (0) 845 601 8277  
www.metsatissue.com  
[www.katrin.com](http://www.katrin.com)



*Katrin. At Hand.*

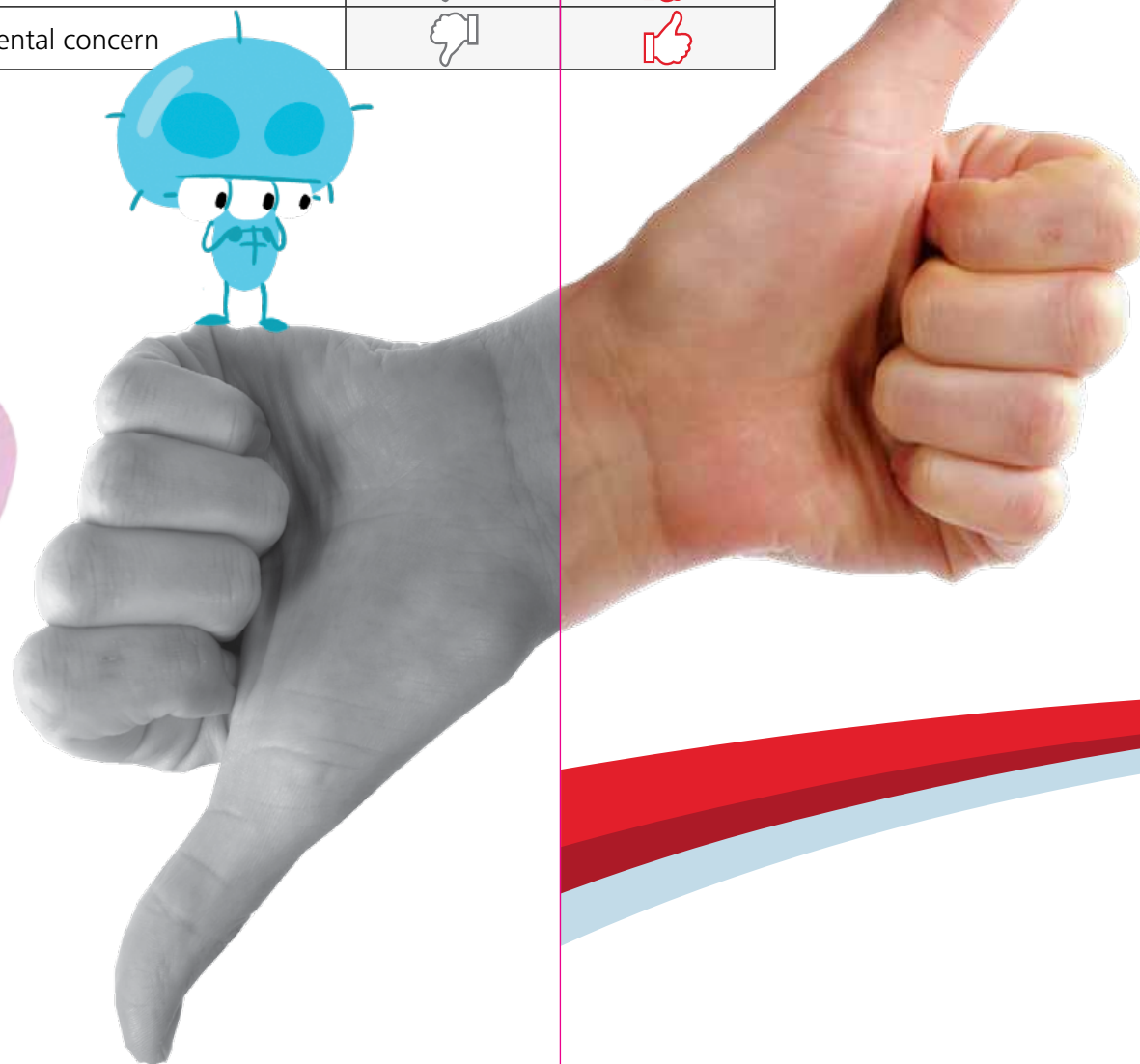
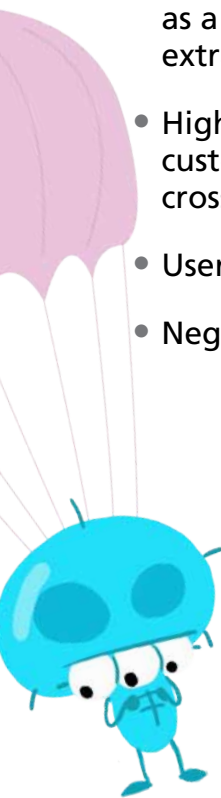
## Bulk Pack vs System 800

*Katrin. At Hand.*

# Bulk Pack



- Low capacity dispensers
- High use results in high environmental impact
- Dispensers are often 'over filled' by cleaning staff
- Inability to pull individual sheets causes users to pull 'many'
- Sheets often drop out as 'chunks' are pulled
- Massive wastage
- Cost per case is low, but 'cost in use' is high
- Very high product usage because users extract at least 11 sheets at once
- Very high labour costs from constant refilling
- Very high admin costs as a result of needing extra product
- Very high logistic costs as a result of needing extra product
- High chance of employee/customer sickness from cross contamination
- User dissatisfaction
- Negative brand image



	Bulk Pack	System 800
Loading product in dispensers	👎	👍
Use of surface area	👎	👍
Self presentation	👎	👍
Protection from cross contamination	👎	👍
Usage effectiveness	👎	👍
Labour cost effectiveness	👎	👍
Administrative effectiveness	👎	👍
Logistics effectiveness	👎	👍
End User satisfaction	👎	👍
Brand image	👎	👍
Quality	👎	👍
Return on investment	👎	👍
Environmental concern	👎	👍

# System 800



- Huge capacity in a small dispenser
  - At least 3 times more than Bulk Pack
- Nordic Swan Environmental Label
  - Highest environmental certificate available
- Holds two rolls
  - Visual indicator to see if refill is required
  - Can be refilled when the first roll is used
  - Tissue is always available
- Easy to refill
  - Cannot be under or over filled
  - Avoids wastage and potential for contamination
- Roll is always visible and self presenting
  - No cross contamination
- Paper brake to prevent over-spinning of roll
  - Avoids paper wastage
- The reserve roll only drops down when the last sheet of the old roll has been used
  - No stub wastage
- Duplex locking system allows choice of keyed or keyless operation
  - Flexible back plates enable re-use of existing fixings
  - Maintenance free

- Net result is:**
- ✓ Minimal tissue used per user
  - ✓ Reduces labour costs
  - ✓ Reduces admin costs
  - ✓ Reduces logistic costs
  - ✓ Reduces employee sickness
  - ✓ High user satisfaction levels
  - ✓ Strengthens brand image